

# BOOTCAMP FOR BIOENTREPRENEURS

## DAY 1: 23<sup>rd</sup> March 2018

1. Inaugural Session  
(09:30 AM – 10:00 AM)
2. Realising Dreams- Entrepreneurial Motivation  
**Dr. Purnima Sharma**  
Managing Director, Biotech Consortium India Limited, New Delhi  
(10:00 AM – 10:30 AM)
3. Elucidating the Product Development Pathway  
**Dr. Prashant Jha**  
Fellowship Director, Medical Device Innovation Program, School of International Biodesign, AIIMS, New Delhi  
(10:30 AM – 11:00 AM)
4. How to become a Successful Entrepreneur  
**Ms. Aardra Chandra Mouli**  
Co-founder and Managing Director, Aeka Biochemicals Private Limited, Thiruvananthapuram  
(11:00 AM – 11:30 AM)

Tea Break – 11:30 AM – 11:45 AM

5. Identifying and Validating your Business Idea  
**Dr. Avijit Bansal**  
Co-founder and CEO, Windmill Health Technologies Private Limited, New Delhi  
(11:45 AM – 12:15 PM)
6. Essentials of Strategic Business Model  
**Mr. Vishal Gandhi**  
Managing Partner and CEO, BIORx Venture Advisors Private Limited, Noida  
(12:15 PM – 12:45 PM)
7. Delivering the Perfect Start-up Pitch  
**Dr. Ritesh Malik**  
Co-founder and Managing Director, Innov8 Coworking Spaces, India  
(12:45 PM – 1:15PM)

Lunch Break – 01:15 PM – 02:00 PM

8. Scaling up your Startup  
**Mr. Ambar Srivastava**  
Founder and Managing Director, Wrig Nanosystems Private Limited,  
New Delhi  
(02:00 PM – 2:30 PM)
9. Role of Incubators and Accelerators in Nurturing Startups  
**Dr. Amitabha Bandyopadhyay**  
Faculty Incharge, Bioincubator Facility, IIT Kanpur and  
Associate Professor, Department of Biological Sciences & Bioengineering,  
IIT Kanpur  
(2:30 PM – 3:00 PM)
10. Unlocking the Potential of your IPR  
**Dr. Tejas Kusurkur**  
Director, Binventor Labs Private Limited, Kanpur  
(3:00 PM – 3:30 PM)

Tea Break – 03:30 PM – 03:45 PM

11. Tour of IIT Kanpur Incubator and Prototyping Facility  
(04:00 PM – 05:00 PM)
12. Mentoring Session with the Experts  
(05:00 PM – 06:00 PM)

**DAY 2: 24<sup>th</sup> March 2018**

13. Establishing Market Linkages  
**Dr. Ravi Chandra Beeram**  
Managing Director, Revelations Biotech Private Limited, Hyderabad  
(10:00 AM – 10:30 AM)
14. Networking, Collaborating and Negotiating Successfully  
**Ms. Pallavi Bishnoi**  
Co-founder and Chief Operating Officer, Real Time Renewables, Lucknow  
(10:30 AM – 11:00 AM)

Tea Break – 11:00 AM – 11:15 PM

15. Legal and Taxation Formalities for a Startup  
**Mr. Amit Shukla**  
Technology and Business consultant, Kanpur  
(11:15 AM – 11:45 AM)
  
16. Trials and Tribulations of Starting a Business  
**Dr. Sandip Patil**  
Founder and Director, E-Spin Nanotech Private Limited, Kanpur  
(11:45 AM – 12:15 PM)
  
17. Raising Finance: Entrepreneurship Schemes  
**Ms. Shreya Malik**  
Deputy Manager, Biotech Consortium India Limited, New Delhi  
(12:15 PM – 12:45 PM)
  
18. Startup Pitch Session  
(12:45 PM – 02:00 PM)

*Lunch and End of Programme*